



## CPSI - TEXAS



Contractor's Paving Supply, Inc. (CPSI) was founded on May 1, 2000 by President, Steve Albritton. He had been in the concrete paving supply industry for over 25 years prior to going into business for himself.

CPSI's sales territory extends to a 50 mile radius of the Houston, Texas area. They sell everything related to concrete paving but the concrete itself. Seventy-five percent of their customer base is city and county pavers and twenty-five percent comes from commercial contractors. CPSI's niche market is the city and county pavers that demand on-time delivery and service.

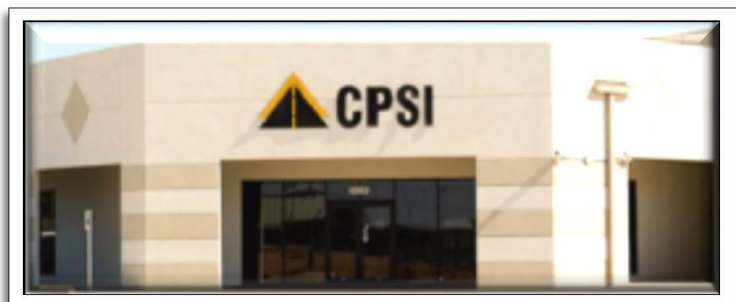
CPSI carries a full line of concrete paving tools, chemicals and accessories. They also have an entire facility dedicated to the manufacturing of redwood expansion joints, inlet boards and steel fabrication. Another core service they offer is the ability to bend and cut rebar to meet contractor and job specifications. CPSI prides itself on customer service which includes having delivery trucks that deliver anywhere in the greater Houston area.

MFC's steel forms and finishing machines have proven to be an excellent and profitable addition to CPSI's core business. Over the years, CPSI has developed a sales & marketing strategy that "packages" MFC forms and Speed Screed® product lines.

A good example of this promotion is Beyer Construction (see Field Report) which has seven crews utilizing this package of concrete paving equipment.

CPSI has earned Platinum Dealer status with a large inventory of forms and screeds. With these products in stock, CPSI has a competitive advantage in quickly addressing the needs and demands of concrete paving contractors in the ever-busy greater Houston marketplace.

CPSI is a Platinum Dealer with MFC for the greater Houston area. They stock steel paving forms, curb & gutter forms and concrete finishing vibratory truss screeds.



View CPSI's full line of concrete accessories at [www.contractorspsi.com](http://www.contractorspsi.com)